

Neda Ebrahim Khanjari

CURRICULUM VITAE: MARCH, 2018

PERSONAL DATA

ADDRESS Rutgers School of Business-Camden
227 Penn Street, Camden, NJ 08102
PHONE +1 773 234 5657
EMAIL neda.khanjari@gmail.com

POSITIONS

2013-CURRENT Assistant Professor, Rutgers School of Business, **Rutgers University**,
Camden NJ, USA
FEB 2016 -SEP 2016 Visiting Scholar, **Massachusetts Institute of Technology**,
Cambridge MA, USA
2012-2013 Visiting Assistant Professor, College of Business, **University of
Illinois**, Champaign IL, USA

EDUCATION

2012 Ph.D. in INDUSTRIAL ENGINEERING AND MANAGEMENT SCIENCES
Northwestern University, Evanston, IL, USA
Major: Decision and Risk Analysis
Minors: Microeconomics, and Optimization
Thesis: Information Sharing in Supply Chains
Committee: [Seyed M.R. Iravani](#) (Chair), [Hyoduk Shin](#) (Co-chair),
[Wallace J. Hopp](#), and [Diego Klabjan](#)

2008 M.S. in INDUSTRIAL ENGINEERING AND MANAGEMENT SCIENCES
Northwestern University, Evanston, IL, USA

2004 B.S. in INDUSTRIAL ENGINEERING
Sharif University of Technology, Tehran, Iran
Major: System Analysis

RESEARCH

- [1] [Khanjari, Neda](#), [Seyed M.R. Iravani](#), [Hyoduk Shin](#) (2013) **The Impact of the Manufacturer-hired Sales-agent on a Supply Chain with Information Asymmetry**, MANUFACTURING AND SERVICE OPERATIONS MANAGEMENT JOURNAL, 16(1), 76–88.
- [2] [Khanjari, Neda](#), [Wallace J. Hopp](#), [Seyed M.R. Iravani](#) (2012) **Trust and Information Sharing in Supply Chains**, PRODUCTION AND OPERATIONS MANAGEMENT, 21(3), 444–464.
- [3] [Khanjari, Neda](#), [Yunchuan Liu](#) (2016) **The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent**, Rejected from MANUFACTURING AND SERVICE OPERATIONS MANAGEMENT JOURNAL.

[4] [Khanjari, Neda, Hyoduk Shin, Seyed M.R. Iravani \(2013\)](#) **Impact of Durability on Demand Information Sharing in a Supply Chain**, Under Revision to Resubmit to MANUFACTURING AND SERVICE OPERATIONS MANAGEMENT JOURNAL.

[5] [Khanjari, Neda, Linlin Li, Izak Duenyas, Seyed M.R. Iravani \(2018\)](#) **Should Suppliers Grant Capacity Option Transfer Rights?** Resubmitted to PRODUCTION AND OPERATIONS MANAGEMENT.

[6] [Khanjari, Neda, Izak Duenyas, Seyed M.R. Iravani \(2018\)](#) **Optimal Product Launch Times for a Firm with a Niche Product** Under Revision to Resubmit to INSTITUTE OF INDUSTRIAL AND SYSTEMS ENGINEERS, IISE TRANSACTIONS

PRESENTATIONS

OCTOBER 2017 INFORMS ANNUAL CONFERENCE, HOUSTON TX, USA Impact of Durability on Demand Information Sharing in a Supply Chain.

MARCH 2017 KELLOGG SCHOOL OF MANAGEMENT, EVANSTON IL, USA Timing of the Manufacturer SPIFF Program in a Supply Chain with Retailer-hired Sales Agent.

NOVEMBER 2016 INFORMS ANNUAL CONFERENCE, NASHVILLE TN, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

NOVEMBER 2016 UNIVERSITY OF SAN DIEGO, SAN DIEGO CA, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

MAY 2016 POMS ANNUAL CONFERENCE, ORLANDO FL, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

MARCH 2016 MASSACHUSETTS INSTITUTE OF TECHNOLOGY, CAMBRIDGE MA, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

FEBRUARY 2016 BARUCH COLLEGE, CITY UNIVERSITY OF NEW YORK, NEW YORK NY, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

JANUARY 2016 RUTGERS UNIVERSITY, NEW BRUNSWICK NJ, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.

- OCTOBER 2014 HEC PARIS, FRANCE The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.
- MAY 2014 POMS CONFERENCE, ATLANTA GA, USA The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.
- APRIL 2014 DREXEL UNIVERSITY, PHILADELPHIA PA, USA, The Impact of Manufacturer SPIFFs on a Supply Chain with Retailer-hired Sales Agent.
- OCT 2013 INFORMS ANNUAL CONFERENCE, MINNEAPOLIS MN, USA, Information Sharing in Supply Chain of Durable goods.
- MAY 2013 POMS ANNUAL CONFERENCE, DENVER CO, USA, Information Sharing in Supply Chain of Durable goods.
- OCTOBER 2012 UNIVERSITY OF ILLINOIS, CHAMPAIGN IL, USA, Information Sharing in Supply Chain of Durable goods.
- OCTOBER 2012 INFORMS ANNUAL MEETING, PHOENIX AZ, USA, Information Sharing in Supply Chain of Durable goods.
- APRIL 2012 23RD ANNUAL POMS CONFERENCE, CHICAGO IL, USA, The Impact of the Sales-agent's Efficiency and Demand Information on a Supply Chain.
- FEBRUARY 2012 UNIVERSITY OF ILLINOIS, CHAMPAIGN IL, USA, Invited presentation: The Impact of the Sales-agent's Efficiency and Demand Information on a Supply Chain.
- NOVEMBER 2011 INFORMS ANNUAL MEETING, CHARLOTTE NC, USA, The Impact of the Sales-agent's Efficiency and Demand Information on a Supply Chain.
- NOVEMBER 2011 INFORMS ANNUAL MEETING, CHARLOTTE NC, USA, Trust and Information Sharing in Supply Chains.
- NOVEMBER 2010 INFORMS ANNUAL MEETING, AUSTIN TX, USA, The Role of Salesperson with Market Information for Demand Promotion in a Supply Chain.
- OCTOBER 2009 INFORMS ANNUAL MEETING, SAN DIEGO CA, USA, Invited presentation: Salesperson Compensation Scheme in a Supply Chain.

TEACHING

Instructor SPRING 2018: Rutgers University, Online Operations Management, MBA level (52:620:325)
 FALL 2013, SPRING 2014, FALL 2014: Rutgers University, Quantitative Skills (Statistics), MBA level (53:716:513), total of three sections
 FALL 2013, SPRING 2014, FALL 2014, SPRING 2015, FALL 2015, FALL 2016, SPRING 2017, FALL 2017: Rutgers University, Operations Management, Undergraduate level (52:620:325), total of thirteen sections
 FALL 2012, SPRING 2013: University of Illinois, Management Decision Models, Undergraduate level (BADM 374), total of four sections
 FALL 2011: Northwestern University, Statistics, Undergraduate level (IEMS 303)

Teaching SPRING 2009: Stochastic Models and Simulation (IEMS 315)
 Assistant FALL 2009: Statistics (IEMS 303)
 SPRING 2010: Statistical Methods for Data Mining (IEMS 304)
 SUMMER 2010: Operation Management (OPNS 430, OPNS 438-B, MBA core courses)
 FALL 2010: Probability (IEMS 202)
 WINTER 2010 and WINTER 2011: Production Planning and Scheduling (IEMS 382)
 SPRING 2011: Social Networks (IEMS 341)

HONORS AND AWARDS

2011 INFORMS Future Academician Colloquium

2007-2008 Northwestern University, Walter Murphy Fellowship

2005 Sharif University of Technology, Ranked 6th among 80 Industrial Engineering students and 3rd among 40 students of the System Analysis major

2000 Ranked in the top 0.1 percent among about 400,000 students, Nationwide University Entrance Exam

COMPUTER SKILLS

C++, Matlab, Mathematica, L^AT_EX, R, Pascal, Delphi, Minitab, HTML

INTERNSHIP AND PROFESSIONAL EXPERIENCE

-
- 2004-2005 **System Analyst**, IRANKHODRO Co., Tehran-Iran, Analysis of Sales and Logistics systems
One-year project to improve processing time of the sales department and lowering inventory of ready to sell automobiles, using discrete event simulation methods, at the largest auto company of Iran.
- SUMMER 2003 **System Analyst** , THE HEALTH MINISTRY, Tehran-Iran, The Information System Upgrading
Analysis of the information system of the Health Ministry, design of packages to better collect and manage information
- SUMMER 2002 **Training Planner**, CRS Co, Tehran-Iran
Planning iso standard workshops for companies, control project of making companies compatible with iso-standards.
- 2000-2003 **Researcher** Sharif Entrepreneurship Center, Iran-Tehran, Management and Organization related topics

CONFERENCE PARTICIPATION

INFORMS CONFERENCE 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017

POMS CONFERENCE 2012, 2013, 2014, 2016

MSOM CONFERENCE 2014, 2015, 2016

OTHER CONFERENCES NEDSI Philadelphia 2013, International Conference on Management Science and Engineering Management (ICMSEM 2013) at Drexel University 2013

SEMINARS Wharton OID Seminar Series throughout 2013, 2014, 2015, and 2016

SERVICE

Reviewer: Management Science Journal, Production and Operations Management Society Journal, Service Science Journal, OMEGA Journal, Socio-Economic Planning Sciences, MSOM Supply Chain SIG Conference 2015.

Committee Member at Rutgers:

1. The Business School Building (Spring 2018),
2. Hiring committee for non-tenure track faculty position in data analytics (Fall 2017),
3. AACSB Faculty Qualifications Committee (Spring 2017),
4. Undergraduate data analysis track (Spring 2017),
5. Hiring committee for tenure-track faculty position in operations management (Fall 2015),
6. Hiring committee for clinical faculty position in operations management (Fall 2014),
7. Undergraduate curriculum innovation committee (Spring 2015, Fall 2015, Fall 2016, Spring 2017),
8. Research committee (2013-2014 and 2014-2015).

Session Chair: Informs Annual Conference 2011, Charlotte NC.