

# RUTGERS SCHOOL OF BUSINESS-CAMDEN CURRICULUM WORKSHEET FOR MARKETING (630) MAJORS ENTERING FALL 2020-SUMMER 2023

(updated course titles as of 4/2023)

NAME:	RUID:	COMMENTS:			
COURSE REQUIREMENT	COURSE NUMBER	CRDT	GRADE	TERM/YEAR	COMMENT/COURSE TITLE
MAJOR PREREQUISITES	(30 CREDITS)			ALL COURSES	COMPLETED WITH "C" OR BETTER
Microeconomic Principles (LQR)	50:220:102				
Macroeconomic Principles	50:220:103				
Calculus	50:640:118/121				
Introduction to Statistics I	50:960:283				
Introduction to Statistics II	50:960:284				
Introduction to Financial Accounting	52:010:101				Fundamentals of Financial Acct
Management Accounting	52:010:202				Fundamentals of Managerial Acct
Business Essentials/Business Elective*	52:135:101				Intro to Business (read reverse)
Introduction to Business Computing	52:623:201				Introduction to Information Tech
Business Law I: Legal Environment	52:140:101				
GENERAL EDUCATION THEMES	(21 CREDITS)	(WAIVE	D IF NJST	A COMPLIANT)	NO MORE THAN ONE "D"
English Composition I	50:989:101				
English Composition II	50:989:102				
Arts & Aesthetics (AAI)	50::				
Global Communities (GCM)	50::				
Heritages & Civilizations (HAC)	50::				
Physical & Life Sciences (PLS)	50::				
United States in The World (USW)	50: :				
BUSINESS CORE	(30-31 CREDITS)	MIN C	UMULAT	IVE GPA 2.00	NO MORE THAN ONE "D"
Professional Skills Forum I (1 credit; First-Years ONLY)	52:135:202				
Professional Development Strategies (2 credits)	52:135:206				
Business Communications (WRI)	52:135:250				
Principles of Finance	52:390:301				
Excel Skills for Business (1 credit)	52:620:210				Intro to Data Analysis with Excel
RSBC Approved Ethics Requirement (EAV)	52:620:301				Corporate Social Responsibility
Organizational Behavior (DIV)	52:620:303				,
Optimization & Spreadsheet Modeling	52:620:321				
Operations Management	52:620:325				
IT & Project Management	52:623:302				
Principles of Marketing	52:630:201				
Business Policy & Strategy (senior capstone)**	52:620:450				Strategic Management
MAJOR REQUIREMENTS	(24 CREDITS)		NO N	MORE THAN 1 "D	" GRADE IN ANY MAJOR COURSE
Marketing Research	52:630:385		_		
Marketing Elective (630:300+)	52:630:				
Marketing Elective (630:300+)	52:630:				
Marketing Elective (630:300+)	52:630:				
Marketing Elective (630:300+)	52:630:				
Approved Elective (SEE REVERSE)	: :				
Approved Elective (SEE REVERSE)	: :				
International Business Elective (SEE REVERSE)	52: :				
FREE ELECTIVES		AAY INCL	UDE COU	IRSES TOWARD I	MINOR; NO MORE THAN ONE "D"
Free Elective/Minor Option	::				
Free Elective/Minor Option					
Free Elective/Minor Option	: :				
Free Elective/Minor Option					
Free Elective/Minor Option	: :				
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OPTIONAL – 2 <sup>ND</sup> MAJOR	NON-REQUIRED SEC	CTION	NO I	MORE THAN 1 "D	" GRADE IN ANY MAJOR COURSE
Optional 2 <sup>nd</sup> Major/Free Elective	: :				
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## **GENERAL INFORMATION ABOUT THE CURRICULUM & PROGRAM**

ALL Business Students must complete a GRADUATION PLAN in her/his first term and a SENIOR REVIEW one-year prior to their expected graduation date. Schedule Advising Appointments Online via RaptorConnect.Camden.Rutgers.edu.

- ✓ All business students (and declared pre-business [006] with 30 or more credits) must meet with a business advisor each semester.
  - o Contact the Academic Services Office: acadsvcs@camden.rutgers.edu; raptorconnect.camden.rutgers.edu; 856-225-6216.
- Students must complete ALL prerequisites for proper course sequencing. Courses are NOT listed in order of enrollment.
- ✓ Students are required to complete a **Senior Review** one-year prior to expected graduation—generally completion of 75-90 credits.
- ✓ Students must complete all degree requirements listed on the curriculum worksheet and earn a minimum of **120 degree credits** to be eligible for degree completion; <a href="https://business.camden.rutgers.edu/academicservices/graduationinformation/">https://business.camden.rutgers.edu/academicservices/graduationinformation/</a>.
- ✓ Major Declaration is required by completion of 60 credits—see your academic advisor for details.
- ✓ <u>Double Major</u>: this consists of two majors within the same school or college; RSBC double majors must complete a minimum of **135 degree credits**. Accounting is always the primary major when double majoring with accounting.
- ✓ <u>Dual Undergraduate Majors</u>: this consists of two majors from two different schools or colleges (i.e. a student that majors in Psychology and Marketing); dual majors must complete at least **150 degree credits**, including all Major & Gen Ed requirements of each schools.
- ✓ <u>Business Minor</u>: RSBC students are eligible to complete a minor in a business area of study outside of their major; this requires completion of three (3) courses—nine (9) credits—in a secondary business area at or above the 300 level with grades of "C" or better. These courses may be applied to meet Free Electives only.
- ✓ <u>Non-Business Minor</u>: RSBC students are eligible to complete a minor in a non-business (CCAS) area, generally consisting of approximately 15-21 credits in a particular area of study; specific information is available via each department's webpage.

## MAJOR PREREQUISITES (ALL GRADES OF "C" OR BETTER REQUIRED)

\*INTRO TO BUSINESS 52:135:101 (NEW TITLE INTRO TO BUSINESS): Enrollment in this course is required for and restricted to first-time first-year students and transfer students with 12 or less transferable credits. Transfer students may satisfy this requirement with the combination of two introductory management or general business courses (see RSBC advisor for details) OR three (3) credits in a Business Elective (school 52).

# GENERAL EDUCATION THEMES (CONSIDERED "COMPLETED" FOR NISTA ELIGIBLE STUDENTS)

- ✓ General Education course options are searchable via the online Schedule of Classes by keyword search (i.e. Heritages & Civilizations options are listed as "HAC" in the online Schedule of Classes).
- ✓ NJSTA refers to the New Jersey Statewide Transfer Agreement policy; the Office of New Student Programs (ONSP) determines eligibility. Contact ONSP at new.students@camden.rutgers.edu or 856-225-6689 to discuss program eligibility.

#### **BUSINESS CORE**

\*\*CAPSTONE REQUIREMENT: BUSINESS POLICY & STRATEGY 52:620:450 (NEW TITLE: STRATEGIC MANAGEMENT) must be completed in the Senior Year at Rutgers-Camden; prerequisites include 90+ completed credits and completion of Principles of Finance 52:390:301, Organizational Behavior 52:620:303, Principles of Marketing 52:630:201 and Operations Management 52:620:325/Optimization 52:620:321.

### **MAJOR-SPECIFIC ELECTIVE REQUIREMENTS**

- ✓ MARKETING ELECTIVES: Students are required to complete twelve (12) credits from the offerings of school 52, subject 630 courses at or above the 300 level. The Marketing Internship course 52:630:497 may be applied to meet *no more than* three (3) of the six required marketing elective credits.
- ✓ <u>APPROVED ELECTIVES</u>: Students are required to complete six (6) credits from the following approved elective options:

52: \_\_\_\_\_: \_\_\_ Any school 52 (subject code 010, 135, 390, 533, 620, 623, or 630) course at or above the 300 level 50:830: \_\_\_\_\_ Any psychology (50:830) course at the 300 level or above 52:960: \_\_\_\_\_ Any statistics (50:960) course at the 300 level or above 50:220:308 Managerial Economics 50:920:301 Methods and Techniques of Social Research

INTERNATIONAL BUSINESS ELECTIVE: Students are required to complete three (3) credits chosen from the list below:

52:630:371 International Marketing (*Preferred Option*)
52:390:350 Multinational Finance
52:620:369 Multinational Business

52:\_\_\_:\_\_ ANY RSBC Learning Abroad Course

## **CAREER EXPLORATION TOOLS**

- ✓ WHAT YOU CAN DO WITH A MARKETING MAJOR: <a href="https://careercenter.camden.rutgers.edu/sites/careercenter/files/Marketing.pdf">https://careercenter.camden.rutgers.edu/sites/careercenter/files/Marketing.pdf</a>
- ✓ BUSINESS-RELATED STUDENT ORGANIZATIONS: <a href="https://engage.camden.rutgers.edu/organizations">https://engage.camden.rutgers.edu/organizations</a>
- ✓ GO FURTHER WITH A MASTERS DEGREE: <a href="https://graduate.business.camden.rutgers.edu/">https://graduate.business.camden.rutgers.edu/</a>
- ✓ EXTERNAL CERTIFICATION OPTIONS: <a href="https://www.ama.org/digital-marketing-certification/">https://www.ama.org/digital-marketing-certification/</a>